

FINANCIAL HIGHLIGHTS*

DELIVERED STRONG THIRD QUARTER RESULTS WITH EARNINGS AHEAD OF OUR EXPECTATIONS

NET SALES	GROSS MARGIN	NON-GAAP NET INCOME	NON-GAAP EPS
\$1.09B	39.8%	\$116M	\$2.59
vs. \$1.07B LY	vs. 40.6% LY	vs. \$130M LY	vs. \$2.78 LY

*"I am very pleased with our strong third quarter results, with **earnings per diluted share exceeding our expectations**, driven by over 30% organic growth of our key owned brands DKNY, Karl Lagerfeld, Donna Karan and Vilebrequin."*

**Morris Goldfarb,
Chairman & CEO**

THIRD QUARTER HIGHLIGHTS

- Our key owned brands **DKNY, Karl Lagerfeld, Donna Karan, and Vilebrequin** delivered over 30% of organic growth in the third quarter
- We successfully launched our newly licensed brands **Halston** and **Champion Outerwear** in the Fall, in addition to our **Donna Karan** and **Nautica Jeans**, which launched this past Spring
- **Calvin Klein** and **Tommy Hilfiger** continue to deliver strong profitability

FISCAL 2025 OUTLOOK

Net Sales	\$3.15 billion
Adjusted EBITDA	\$309 - \$314 million
NON-GAAP Net Income	\$186 - \$191 million
NON-GAAP EPS	\$4.10 - \$4.20

GO-FORWARD STRATEGY

1. Drive growth of our owned brands
2. Build our complementary portfolio of licensed brands
3. Expand our global reach
4. Bring our North American retail segment to profitability

OUR BRANDS