



Investor Presentation

June 2026

A woman with dark hair pulled back is leaning against a white wooden chair. She is wearing a white, short-sleeved, lace-knit top. She is holding a gold sequined bag. The background is a plain, light-colored wall.

G | I | I

G-III Apparel Group

| | |

WHO WE ARE

G-III excels at bringing excitement and confidence to customers through the fashion we create. We are global experts in design, sourcing, distribution and marketing, which enables us to fuel the growth of a substantial portfolio of brands. With more than 30 licensed and owned brands, including some of the most sought-after names in global fashion, our success is driven by our team's entrepreneurial spirit and our deep relationships across the industry.



OUR PURPOSE

Bring excitement to fashion by unlocking the potential of our brands



OUR VALUES

Our World-Class Teams Are:



PASSIONATE ABOUT
OUR PRODUCT



ENTREPRENEURIAL
IN OUR THINKING



PROUD OF OUR
PARTNERSHIPS



AGILE IN OUR
EXECUTION



ACCOUNTABLE FOR
OUR RESULTS

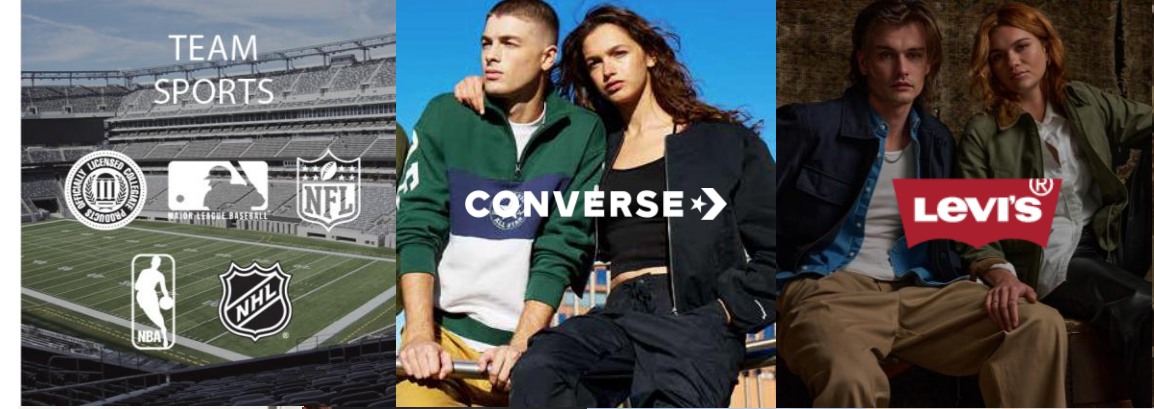
OWNED BRANDS

We own and operate a portfolio of proprietary leading fashion brands that are central to our growth strategy. These brands are sold across a range of distribution channels at wholesale and through our own digital platforms and retail stores. Through our marketing efforts, we are focused on building brand equity and global recognition to grow these businesses for the long-term. Additionally, we license our proprietary brands in new categories and geographies to carefully selected licensees.



LICENSED BRANDS

Because of our unique expertise and infrastructure, including our status as a supplier of choice for retailers, some of the most well-known names in fashion come to us to create product within our categories of strength. Our ability to fuel the growth of these brands provides significant opportunities for both of our businesses. These brands are sold across a range of points of omni-channel distribution, including at wholesale as well as the brands' own retail stores and digital platforms.



G-III AT A GLANCE

FY 2026

\$2.96B

GLOBAL
REVENUE



500+

RETAIL STORES
GLOBALLY*

*Company and partner operated stores



8

COUNTRIES WITH
OUR CORPORATE
OFFICES

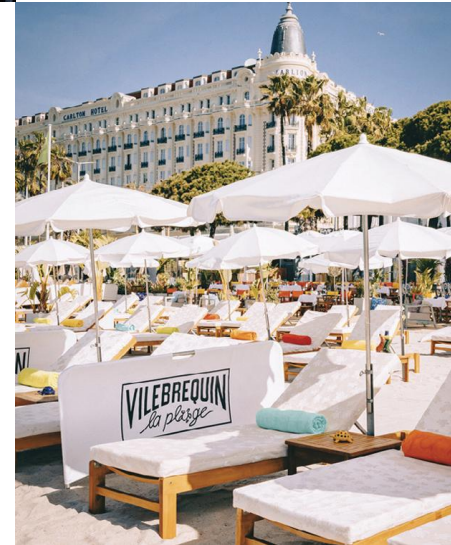
37

YEARS AS A
PUBLIC COMPANY



120+

COUNTRIES OF
DISTRIBUTION



8

RETAIL WEBSITES*

*DKNY, DK, KL, KLP, VBQ, BASS, WILSONS
LEATHER, SONIA RYKIEL



30+

BRANDS ACROSS
A RANGE OF
CATEGORIES



1,500+

RETAIL PARTNERS
GLOBALLY



4,500+

GLOBAL
ASSOCIATES



PLATFORM FOR SUCCESS

Enabling us to unlock the value of brands and be the partner of choice for retailers and brands across the industry

01 — Merchant Expertise in Product Development

02 — Dominance Across a Range of Categories

03 — Robust Sourcing & Supply Chain Infrastructure

04 — Diversified Global Distribution Network

05 — Experienced Senior Leadership Team

MERCHANT EXPERTISE IN PRODUCT DEVELOPMENT

- Best-in-class, seasoned merchant teams capable of developing lifestyle product across a diverse portfolio of brands
- Ability to create high quality, well-designed apparel serving consumers across a range of price points and channels
- Our ability to scale brands, as well as our industry expertise have made us a partner-of-choice to retailers and brand owners

ASPIRATIONAL & LUXURY



PREMIER

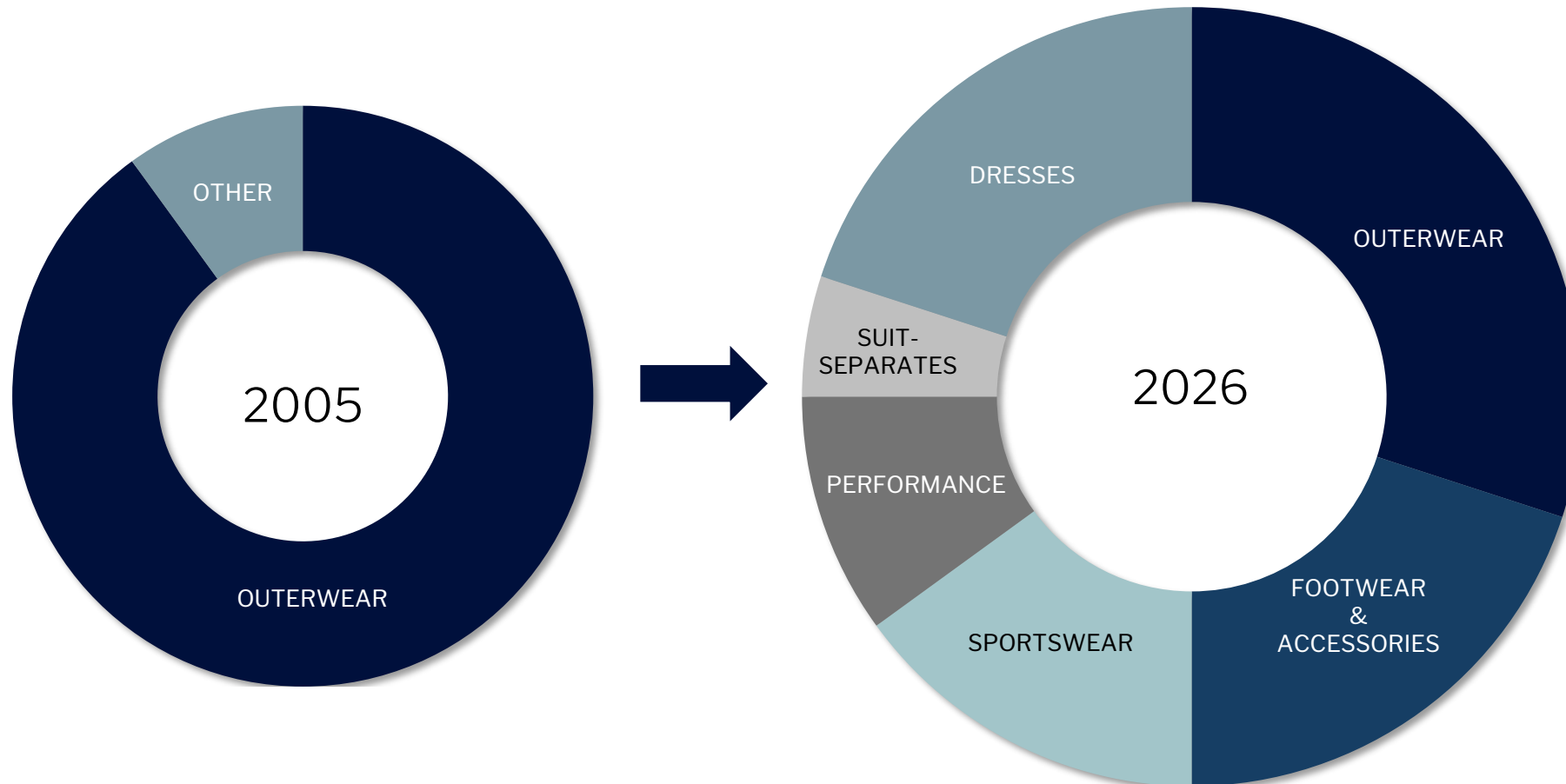


AFFORDABLE



DOMINANCE ACROSS A RANGE OF CATEGORIES

- Proven track record of expertise, having significantly diversified from outerwear to a broad range of categories over the last 20+ years
- Design-led, commercially informed teams provide exciting, differentiated product each season across 20+ lifestyle categories
- Continue to expand our lifestyle assortment through the addition of new product categories as well as partnerships with brands and businesses that further diversify our mix



ROBUST SOURCING & SUPPLY CHAIN INFRASTRUCTURE

- Diversified model with best-in-class partners and continual expansion of capacity, capabilities and countries of manufacturing
- Highly agile and diversified sourcing and supply chain network with no dependence on a single partner or region
- Scale and nimble infrastructure ensures us preferred pricing, speed to market, and mitigates disruptions and other risks

















- 40+ year relationships with best-in-class manufacturing partners
- Overseas offices with 600+ employees and partners in 40+ key markets around the world
- Vendors with expertise across multiple aspects of supply chain and production
- Proprietary technology ISMA
- Shared commitment to environmental and social responsibility mitigates associated risks and builds model for the future

PLATFORM FOR SUCCESS

DIVERSIFIED DISTRIBUTION NETWORK

- We market product at various price points with broad distribution across channels and geographies, allowing us to reach a wide range of global consumers
- Our longstanding relationships with our retail partners afford us significant opportunities to grow our brands

Department Store	Digital Pure Play	O&O	Licensor Owned	Specialty	Off-Price	
 bløomingdale's  NORDSTROM BERGDORF GOODMAN	 Dillard's KOHL'S  Peek & Cloppenburg	amazon   QVC  ABOUT YOU	DKNY DONNA KARAN NEW YORK  KARL LAGERFELD PARIS  G.H.BASS EST.1876 WILSONS LEATHER SONIA RYKIEL	Calvin Klein TOMMY HILFINGER NAUTICA HALSTON COLE HAAN KENNETH COLE  Champion CONVERSE BCBG FRENCH CONNECTION	foot Locker   STADIUMS RESORTS & HOSPITALITY  	NORDSTROM rack TJ-maxx T.K-maxx Marshalls Burlington Coat Factory ROSS DRESS FOR LESS COSTCO WHOLESALE

PLATFORM FOR SUCCESS

EXPERIENCED SENIOR LEADERSHIP TEAM

- Highly experienced leadership team with deep industry expertise and a proven track record of successfully acquiring, managing and scaling new businesses



MORRIS GOLDFARB

Chairman and
Chief Executive Officer



SAMMY AARON

Vice Chairman and
President



JEFFREY GOLDFARB

Executive Vice President



DANA PERLMAN

Chief Growth and
Operations Officer



NEAL NACKMAN

Chief Financial Officer



JONATHAN ELIAS

Co-President



KARL MCERLEAN

President of G-III Asia



PIER PAOLO RIGHI

CEO and President of Karl
Lagerfeld



ROLAND HERLORY

CEO of Vilebrequin



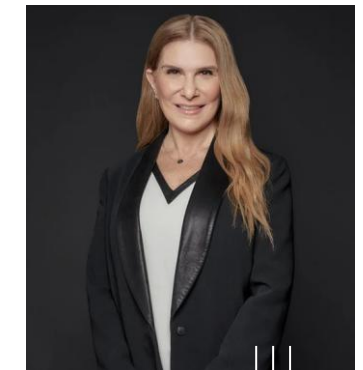
CARL BANKS

President of G-III Sports
Division



VANESSA LEFEBVRE

President of Sports and
Lifestyle Division



BETTINA HAVRILLA

Senior Vice President of
Human Resources

STRATEGIC PRIORITIES

Together, these priorities position G-III to drive sustainable growth, margin expansion and global scale as the portfolio continues to transition toward owned and go-forward brands.

01 — Drive Growth of Our Owned Brands

02 — Build Our Complementary Portfolio of Licensed Brands

03 — Expand Our Global Reach

04 — Enhance Our Omni-Channel Capabilities

STRATEGIC PRIORITIES

DRIVE GROWTH OF OUR OWNED BRANDS

- Top strategic priority, with owned brands now representing nearly 60% of total sales while delivering higher operating margins and accretive licensing income
- Key owned brands grew mid-single-digits in FY 2026, helping offset declines from PVH businesses, and are expected to grow mid to high single digits over time
- Full lifestyle expansion across categories (handbags, footwear, dresses, menswear, swim, experiential) unlocking incremental growth and pricing power
- Brand led marketing investments driving awareness, engagement and full price sell throughs, reinforcing long term brand equity

EVOLUTION OF OWNED BRAND PORTFOLIO

PORTFOLIO & CATEGORY GROWTH

TRANSFORMATION

EXPANSION



ANDREW MARC

2008



VILEBREQUIN

2012



G.H. BASS
EST. 1876

2013



KARL LAGERFELD
PARIS

2015



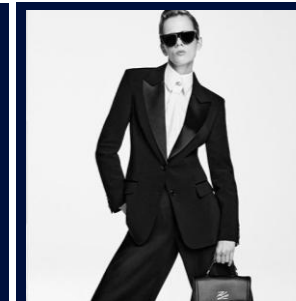
DKNY

2016



SONIA RYKIEL
PARIS

2021



KARL
LAGERFELD

2022



DONNA KARAN
NEW YORK

2024

STRATEGIC PRIORITIES

DRIVE GROWTH OF OUR OWNED BRANDS

Key Owned Brands



- Founded in 1985, one of the most iconic names in American fashion, revolutionized the way women dress.
- Relunched in Spring 2024, the new Donna Karan New York is a modern system of dressing, tailored to meet the lifestyle needs of today's customer. The collection captures the brand's ethos of timeless elegance, empowering women with every piece.
- The brand delivered approximately 40% growth in fiscal 2026 with over \$1 billion annual net sales potential.



- Founded in 1989, DKNY merges modern tailoring with sophisticated ease that is inspired by and celebrates the aspirational and practical spirit of New York. With a contemporary attitude, the brand is known for a wardrobe that takes customers from day to a night out.
- Since acquiring the brand in 2016 with almost no sales in North America, total global net sales have grown to approximately \$650 million in fiscal 2026 with over \$1 billion annual net sales potential.



- Founded in 1984, the House of Karl Lagerfeld shares the iconic vision and design aesthetic of its namesake, fused with a contemporary, forward-looking spirit that features Parisian-inspired classics with a rock-chic attitude.
- Since acquiring full ownership of the brand in 2022, global net sales have grown to approximately \$630 million in fiscal 2026, with over \$1 billion annual net sales potential.



- Founded in 1971 in St. Tropez, the status swimwear brand cultivates a spirit of refinement and fantasy with casual charm for a luxury client. The brand has been expanding into a full lifestyle product assortment and has extensive collaborations, including multiple beach clubs.
- Since acquiring the brand in 2012, global net sales have grown to approximately \$130 million in fiscal 2026, with significant global expansion opportunity over the long-term.

STRATEGIC PRIORITIES

DRIVE GROWTH OF OUR OWNED BRANDS

Brand Extensions Through Licensing

- Core strategy to extend owned brands beyond apparel through complementary categories such as fragrance, home, men's, optical, jewelry and accessories
- Capital-light model generates high-margin royalty income, with the majority flowing directly to the bottom line
- Licensing broadens global reach and consumer touchpoints
- Enables brands to become full lifestyle platforms, reinforcing relevance and long-term brand equity



STRATEGIC PRIORITIES

DRIVE GROWTH OF OUR OWNED BRANDS

Experiential Licensing

- Experiential licensing is a strategic brand building tool, deepening consumer connection beyond traditional retail
- Focused on hospitality, beach clubs, hotels and residential projects that reinforce brand DNA and premium positioning
- Partner led, asset light approach delivers global visibility with limited capital investment



STRATEGIC PRIORITIES

BUILD OUR COMPLEMENTARY PORTFOLIO OF LICENSED BRANDS

- Licensed brands remain a capital light growth engine, diversifying the portfolio across price points, categories, channels and consumers
- Proven corporate platform (design, sourcing, supply chain, merchandising and leadership) enables efficient launch and scale of new licenses
- Recent launches (Nautica, Halston, Champion) scaled successfully, with Converse and BCBG launching and exceeding early expectations
- Sports licensing business expanding rights and categories, opening access to differentiated channels where fashion brands have limited presence

LICENSED BRANDS INCLUDE:

COLE HAAN



KENNETH COLE

BCBG



FRENCH CONNECTION

Calvin Klein

TOMMY HILFIGER



VINCE CAMUTO

HALSTON

NAUTICA

CONVERSE

Champion



GIII
GIII Sports by Carl Banks

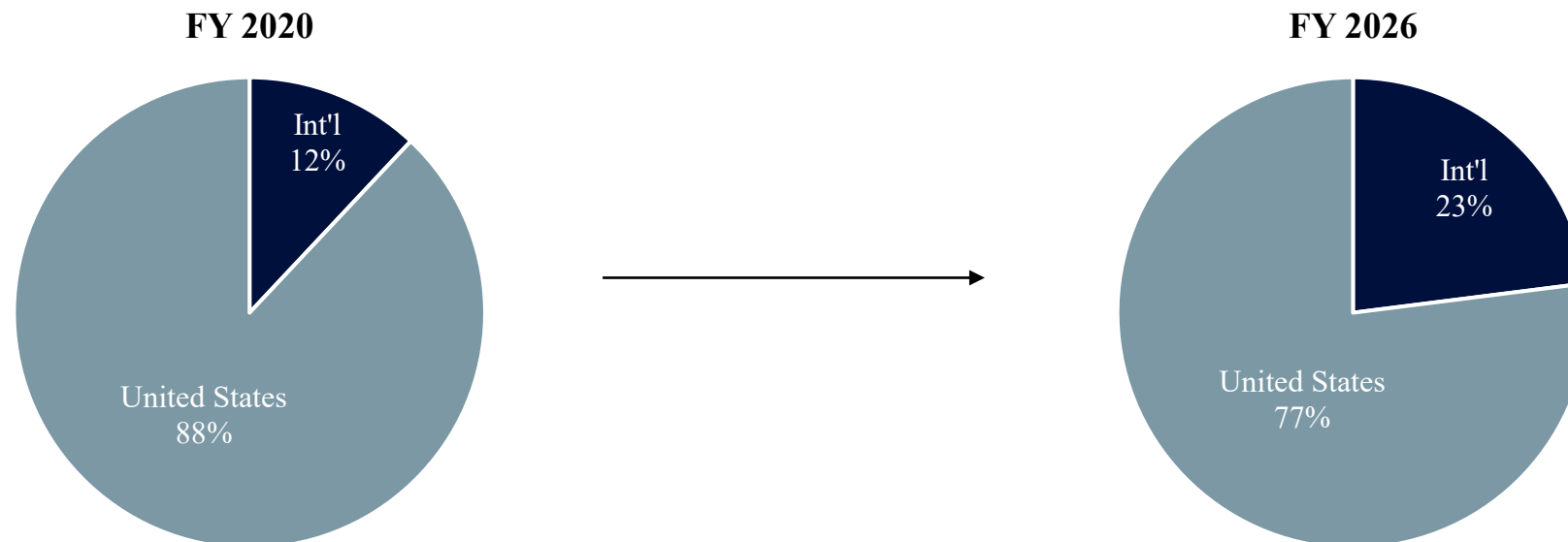


STRATEGIC PRIORITIES

EXPAND OUR GLOBAL REACH

- With just over 20% of fiscal 2026 net sales generated outside the United States, the opportunity remains significant. We're pursuing global expansion with discipline, prioritizing the right markets, partners and infrastructure to ensure long-term sustainable growth.
- Strategic investments and partnerships, including AWWG, position us to capture the substantial long-term growth opportunity.
- Global brand-building investments (campaigns, pop-ups, events, influencer programs) driving awareness and demand across Europe, Middle East and Asia.
- DKNY has its largest opportunity internationally, particularly in Europe and Asia. Karl Lagerfeld continues to see strong growth in the U.S. and Europe, with further international opportunity over time. Donna Karan is still early innings as we expand lifestyle assortments and U.S. distribution.

INTERNATIONAL NET SALES PENETRATION



STRATEGIC PRIORITIES

ENHANCE OUR OMNI-CHANNEL CAPABILITIES

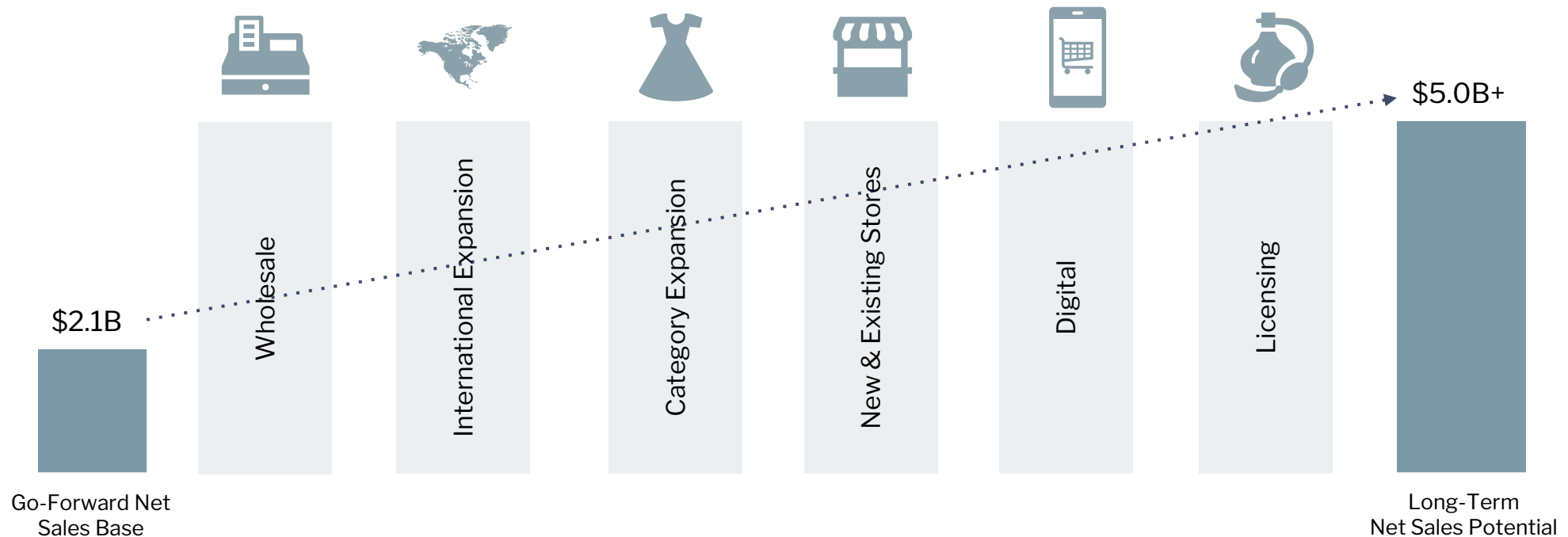
- Reaffirmed enhancing omni-channel capabilities as a core strategic priority supporting long-term growth
- Focused on improving digital technologies and increasing supply chain transparency to enable faster, more informed decision-making across channels
- Streamlining infrastructure to improve execution and coordination across wholesale, DTC, and partner channels
- Continued investment in retail websites to strengthen omni-channel consumer engagement
- Integrating AI tools to drive efficiencies across marketing, planning, and operations



GO-FORWARD PORTFOLIO LONG-TERM GROWTH

- Building a diversified go-forward portfolio anchored by powerful owned brands and complemented by high-quality licensed brands, positioned to drive higher margins, stronger brand equity, and incremental licensing income
- Go-forward portfolio delivered \$2.1 billion in FY 2026 net sales, helping to offset the significant declines in our exited PVH businesses
- We expect our go-forward portfolio to generate high-single-digit growth in FY 2027 with over \$5 billion in long-term annual net sales potential

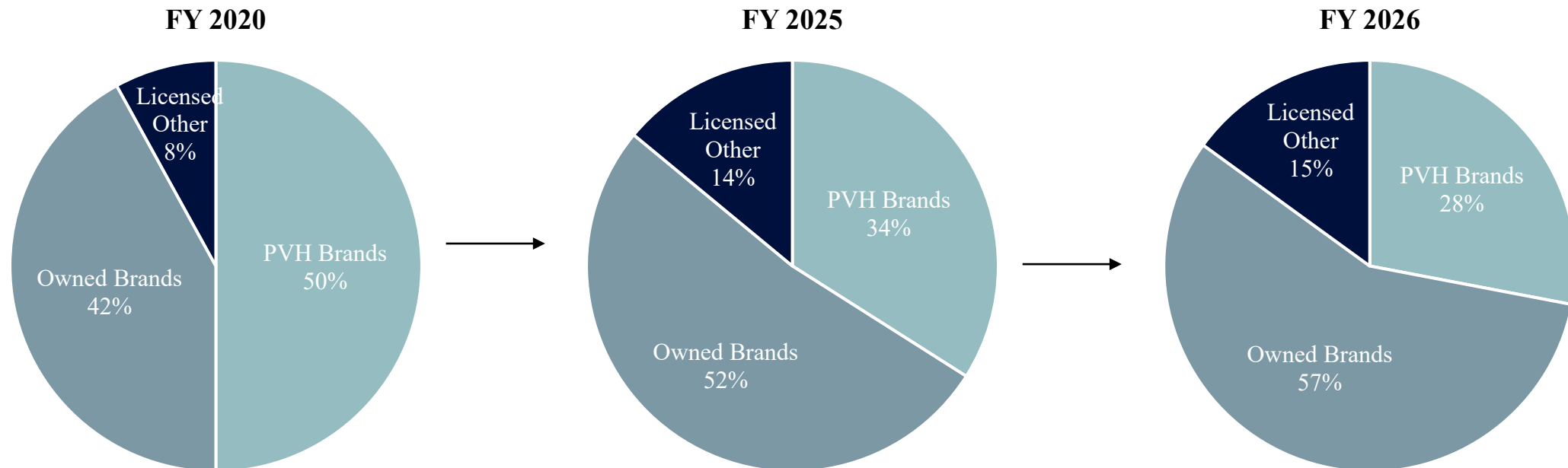
GO-FORWARD NET SALES POTENTIAL



GO-FORWARD PORTFOLIO NET SALES PENETRATION

- Executing a multi-year transformation to simplify the portfolio and reduce reliance on the PVH licenses (Calvin Klein and Tommy Hilfiger), transitioning toward a business with greater control and long-term growth potential
- We have significantly reduced our reliance on the PVH businesses, which accounted for ~28% of total sales in FY 2026, down from over 50% several years ago, with increasing penetration of our owned and licensed go-forward brands

NET SALES PENETRATION: GO-FORWARD* VS. PVH BRANDS



*Go-forward net sales of owned and licensed brands excluding Calvin Klein and Tommy Hilfiger.



Q1 FY27
Earnings

Q1 FY27 RESULTS

TOTAL SALES

\$536M

vs. \$584M LY

WHOLESALE SALES

\$515M

vs. \$563M LY

RETAIL SALES

\$41M

vs. \$36M LY

NON-GAAP GROSS MARGIN

45.7%

vs. 42.2% LY

NON-GAAP NET INCOME*

(\$8.7M)

vs. \$8.4M LY

NON-GAAP EPS*

(\$0.21)

vs. \$0.19 LY

“Our first quarter results demonstrate G-III’s ability to execute in a dynamic environment. The quarter was better than expected with both our net sales and earnings coming in ahead of guidance.

Our go-forward portfolio saw continued momentum and healthy full-price selling, which contributed to meaningful gross margin expansion versus the prior year. Based on our strong first quarter results, we are raising our earnings guidance for fiscal 2027.”

Morris Goldfarb, Chairman & CEO

Q1 FY27 HIGHLIGHTS

- **Net sales were \$536 million, ahead of guidance**, led by our go-forward portfolio, which delivered positive growth, even with the topline pressured by the planned loss of PVH brand revenues. The quality of total company sales continues to strengthen, driven by a meaningful increase in full-price sales versus the prior year.
- **Delivered gross margin expansion** for the first time since fiscal 2025, reflecting healthy full-price selling, strong inventory management, mix shift towards owned brands, and tariff mitigation efforts. Non-GAAP gross margins in the first quarter were up 350 basis points versus the prior year.
- **Our strategic transformation of the portfolio is gaining momentum** with our owned brands accounting for more than 60% of our revenue, up from approximately 40% in Fiscal 2020. This shift allows for greater control over key factors that drive the success of our business.
- **The acquisition of Marc Jacobs**, in partnership with WHP Global, further accelerates our owned brand strategy and expands long-term growth opportunities.
- **Our balance sheet remains very healthy**, and we ended the first quarter with cash of \$394 million and inventories down 8% versus prior year.



Q1 FY27 P&L OVERVIEW

<i>(Unaudited)</i>	Three Months Ended April 30,	
<i>(\$ in thousands, except for per share data)</i>	2026	2025
Net Sales	\$535,962	\$583,609
Gross Profit	\$347,746	\$246,544
SG&A Expenses	\$255,323	\$231,495
Non-GAAP Net Income (loss)*	\$(8,740)	\$8,421
Non-GAAP Diluted EPS*	\$(0.21)	\$0.19

- **Net sales** for the first quarter decreased 8% to \$536 million compared to \$584 million in the prior year's quarter but were ahead of guidance.
- **Gross margin** increased to 64.9% in the first quarter compared to 42.2% last year. This increase includes a \$102.7 million benefit related to the expected recovery of previously incurred tariffs imposed under IEEPA on inventory sold in the prior year. Excluding this benefit, adjusted gross margin increased 350 basis points to 45.7% from 42.2%.
- **SG&A expenses** in the first quarter were \$255 million, compared to \$231 million last year.
- **Non-GAAP net loss** for the first quarter was \$9 million, or \$0.21 per share, compared to net income of \$8 million, or \$0.19 per diluted share last year.

*See reconciliation of GAAP to Non-GAAP results in appendix

Q1 FY27 BALANCE SHEET

<i>(Unaudited)</i>	As of April 30,	
<i>(\$ in thousands)</i>	2026	2025
Cash & Cash Equivalents	\$394,220	\$257,785
Debt	\$15,407	\$18,742
Net Cash (Debt)	\$378,813	\$239,043
Working Capital	\$990,542	\$817,509
Inventories	\$417,856	\$456,482
Total Assets	\$2,584,985	\$2,415,873
Operating Lease Liabilities	\$278,158	\$269,922
Total Stockholders' Equity	\$1,824,125	\$1,684,094

- **Cash and cash equivalents** were \$394 million at the end of the first quarter compared to \$258 million last year, with total availability of over \$800 million.
- **Inventories** decreased 8% compared to last year.



Q1 FY 2027
Brand Highlights



Q1 FY27 DONNA KARAN

- The brand delivered approximately 40% growth in the first quarter, driven by healthy sell-throughs and strong AURs.
- Licensing efforts are helping to create awareness and momentum, with fragrance and jewelry strong performers at wholesale, and a new intimates license launching for Fall 2026.
- Digital performance grew, with donnakaran.com sales up nearly 60%, driven by increases in traffic, conversion, and AUR.
- Strategic marketing initiatives are strengthening brand desirability and attracting top-tier creative collaborations.



Q1 FY27 DKNY

- The brand’s North American direct-to-consumer business grew meaningfully, with double-digit store comps while DKNY.com saw more than 40% growth.
- Overall strength was driven by higher productivity, stronger full-price selling, targeted marketing, and compelling product newness.
- A new DKNY flagship store opened in Shanghai, strategically located in one of the city’s premier fashion destinations, as we continue our focus on expanding the brand’s global footprint.
- The Spring 2026 campaign, led for a second season by Hailey Bieber, drove high engagement and broadened awareness for the brand globally.



Q1 FY27 KARL LAGERFELD

- The brand performed well in the quarter, with strength led by North America, which was driven by healthy growth across our DTC channels.
- Despite a challenging backdrop in Europe, international performance was supported by growth in Karl Lagerfeld Jeans, which continued to gain traction with younger consumers, delivering a high single digit increase during the quarter.
- Our marketing initiatives continue to drive strong visibility and engagement. Building on the success of our initial partnership with Paris Hilton, the second chapter of our global campaign generated record engagement across digital, social, and experiential platforms.

FY 2027 OUTLOOK

Guidance Issued on 6/5/26	Fiscal 2027
Net Sales	\$2.71B
GAAP Net Income	\$171M - \$175M
GAAP Diluted EPS	\$3.85 - \$3.95
Non-GAAP Net Income*	\$95M - \$99M
Non-GAAP Diluted EPS*	\$2.15 - \$2.25
Adjusted EBITDA	\$178M - \$182M
Net Interest Income	~\$2.0M
Capital Expenditures	~\$40M
GAAP Tax Rate	~30%
Non-GAAP Tax Rate	~33.5%

*See reconciliation of GAAP to Non-GAAP results in appendix

“Today we are raising our guidance for Non-GAAP EPS, which is now expected to be \$2.15 to \$2.25, up from our prior outlook of \$2.00 to \$2.10. We continue to expect our go-forward portfolio to grow in the high-single digit range for the year, demonstrating the strong underlying health of our core business. Our evolution into a global apparel powerhouse is well underway and the strength of our portfolio has never been clearer.”

Morris Goldfarb, Chairman & CEO

“Our transformation is creating a stronger, more dynamic future for G-III. We are building a portfolio of premium global brands where creative identity, cultural relevance, and pricing integrity are protected and enhanced through disciplined ownership.”

MORRIS GOLDFARB, CHAIRMAN & CEO

A handwritten signature in white ink, reading "Morris Goldfarb", positioned below the printed name.



Appendix

Q1 FY27 GAAP TO NON-GAAP RECONCILIATION (UNAUDITED)

(\$ in thousands, except per share amounts)

GAAP Net Income to Non-GAAP Net Income (Loss)

	For the Year Ended January 31, 2027		
	Actual Q1	Forecasted Q2	Forecasted Full Year
GAAP net income	\$ 66,534	\$ 7,000 - 11,000	\$ 171,000 - 175,000
IEEPA tariff refund receivable	(102,681)	-	(102,681)
Expenses related to Marc Jacobs acquisition	3,400	-	3,400
Income tax impact of non-GAAP adjustments	24,007	-	23,281
Non-GAAP net income (loss)	\$ (8,740)	\$ 7,000 - 11,000	\$ 95,000 - 99,000

GAAP Net Income Per Diluted Share to Non-GAAP Net Income (Loss) Per Share

	For the Year Ended January 31, 2027		
	Actual Q1	Forecasted Q2	Forecasted Full Year
GAAP net income per diluted share	\$ 1.50	\$ 0.15 - 0.25	\$ 3.85 - 3.95
Adjustment from GAAP diluted shares to non-GAAP diluted shares ⁽¹⁾	0.08	-	-
IEEPA tariff refund receivable	(2.43)	-	(2.32)
Expenses related to Marc Jacobs acquisition	0.08	-	0.08
Income tax impact of non-GAAP adjustments	0.56	-	0.54
Non-GAAP diluted net income (loss) per common share	\$ (0.21)	\$ 0.15 - 0.25	\$ 2.15 - 2.25

(1) Represents adjustment for shares used to calculate diluted earnings per share. Due to our recording GAAP net income for the first quarter of fiscal 2027, GAAP diluted net income per share includes the impact of potential dilutive common shares. When applying non-GAAP exclusions, results move from a net income position to a net loss wherein net loss per share excludes the impact of potential dilutive common shares.

Thank



You

G-III
G-III Apparel Group